Average number of leaks we detect per building/year

7

Average time an engineer spends on a given leak

> 40 hours

Average time per year an engineer could spend on leaks*

> 280 hours

REWARD

Value of an uninterrupted night's sleep

Priceless





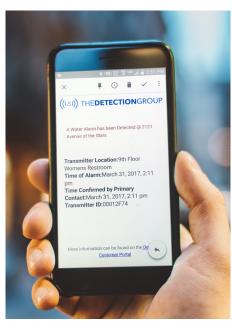
Your Worst Nightmare

It's 2 am on a Friday night and you are awoken by a phone call. There's water flowing down the elevator shaft in your downtown building. No one knows where it's coming from or how to get it to stop.

Know You Have a Leak Before Your Tenant Does

Water leaks occur in virtually every building. When they happen, they cause havoc and take over your life. Many leaks can take days or weeks to become obvious, and become a breeding ground for mold. The key to minimizing damage is to address a leak quickly before it has a chance to spread.

No Need to Worry



The Trident[™] Wireless Leak Detection system lets you detect leaks when they're a small trickle, before they become a large liability.

Wireless sensors are placed anywhere there's water, including restrooms, kitchens, mechanical rooms, server rooms, etc. When they detect the presence of water, they alarm locally, and send a secure message by text, email, and phone. Trident can also close actuated valves and shut the water off.

Protect your whole building today, or start with the core and add tenant spaces through TI.

Because they're wireless, systems are affordable and flexible, allowing you to respond to tenants' changing real

estate needs.

Bottom line-Reduce Risk With Proactive Early Warning

The system pays for itself when you avoid your first major leak...usually within the first year. You continuously improve operations by knowing immediately where and when a leak occurs.

Engineers love that they're notified of small leaks before they're disasters. Averting water damage makes for happy and loyal tenants, and keeps you safely tucked in bed.

Learn more:

sales@thedetectiongroup.com www.thedetectiongroup.com



THE **DETECTION**GROUP Wireless Water Leak Detection

The Detection Group protects many well-known Class A commercial and residential buildings, retail stores, medical and laboratory facilities. Find out why. Call us today.

440 N. Wolfe Road, E211 Sunnyvale, CA 94085 USA www.thedetectiongroup.com

650.215.7300

Introducing Trident[™]

The next generation in commercial wireless water leak detection

Water leaks are the single most common operating problem in commercial and multi-family buildings and result in more insurance claims than fire and theft combined. All sources of water have the possibility of leaking. Inevitably, they happen when it's least convenient, in the middle of the night or over a weekend. And when you add the possibility of mold growth with the potential loss of business reputation, the costs can become staggering.



A Decade of Experience

((0))

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Sunnyvale, CA 94085 USA

415.941.LEAK (5325)

www.thedetectiongroup.com

The Detection Group has been protecting Class A commercial and multi-family buildings for over 10 years and its systems are installed in hundreds of properties. Wireless sensors monitor leak-prone areas 24x7 and immediately notify you by phone, text or email of the precise location of a leak. It provides eyes and ears into your building, giving you crucial minutes of response time – making the difference between a puddle and a disaster.

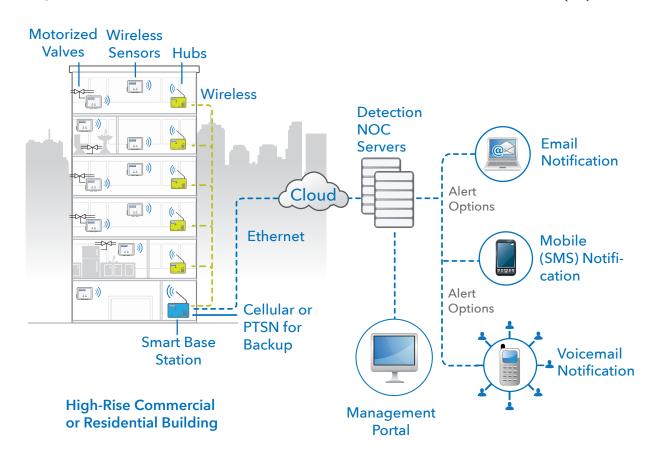
The Trident System

The Trident System is the newest addition to The Detection Group's sensor systems. It is completely wireless. Trident detects and reports water leaks and can shut water off when required. With an extended communications range, Trident can protect virtually any type or size of building. As an Internet-ready system, it can be deployed anywhere inside a building and is easily installed in existing buildings and in new construction.

The Trident system is comprised of sensors, Hubs and a Smart Base Station (SBS) and can include valve controllers where needed. A sensor is the end-device that detects water. Sensors communicate information to Hubs, and those in turn communicate with the Smart Base Station. The Smart Base Station connects to the cloud over a dedicated ISP Ethernet line, and uses an analog voice line or cell modem for redundant back-up communications.

"It doesn't matter the industry, every building will have a leak. From my experience, you really need a water leak detection system."

Vice President, Facilities and Engineering, Kilroy Realty



"I have an alarm for fire, why wouldn't I have an alarm for water?" ~General Manager, Hazard Center, PMRG

New Features Include:

Extended Range Covers Any Building

- •Trident uses a dedicated radio frequency (RF) network, **and not WiFi**, to communicate among devices in a modified mesh network. As a result, sensors have greater range and can communicate over longer distances in most any building configuration—in tall buildings such as a downtown skyscraper, or in large footprint buildings, for a manufacturing site.
- •Trident's Hubs can be placed anywhere in a building or campus of buildings, making for easy and flexible installation.
- •The system's extended range and state-of-the-art mesh network reduce the cost of ownership for installing and maintaining a fully functional, commercial-grade system.

Redundant, Reliable and Secure

- •Trident uses a secure RF-based network which is connected via a single Ethernet connection. The system's isolated communication, separate from the enterprise LAN, provides an extra layer of security. A dedicated analog voice line or cell modem serves as a redundant backup network.
- •Any Trident sensor or valve can communicate through any Hub in range. If a primary Hub fails, Trident's sensors will automatically switch to a backup Hub. In a power outage, the Hub will operate for 5 days on back-up battery power.

•Sensors are powered by two lithium batteries and will operate for more than 5 years. You are automatically notified when the batteries need changing.

Flexible and Configurable

- •Sensors can be set using specific parameters. For example, a sensor in a heavily used restroom can be set to delay sending notifications until 30 seconds after an alarm is triggered, giving janitors time to silence a nuisance alarm.
- •You can change the system notification order depending on work schedule or date, ensuring the right personnel are notified at the right time.
- •A configurable valve shut-off allows you to assign a specific sensor or groups of sensors to control a shut-off-valve, such as in a kitchen, a suite, or an entire floor. Multiple sensors can be assigned to a valve and, if needed, can automatically turn off water to a specific location.
- •Trident can be installed in an entire building at once, or in stages through a Tenant Improvement (TI) process. It can be added to, or subtracted from at any point in time. If a building's needs change, sensors can be redeployed to other locations, protecting customers' investments in the system.